



OUR MISSION

The mission of the Grinspoon Institute for Jewish Philanthropy is to strengthen the long-term effectiveness and economic vitality of Jewish nonprofit camps and other organizations. We pursue our mission by helping Jewish nonprofit overnight camps create and sustain vibrant boards, develop strategic plans, reach out to alumni and donors, and raise funds.

OUR SERVICES

Mentoring by top-notch consultants

Over 70 camps benefit from expert assistance in strategic planning, board development, and fundraising

- Executive directors and development directors receive on-the-job coaching
- Lay leaders are supported, directed and energized in their roles
- Umbrella organizations increase level of engagement in their camps

Alumni and Donor Outreach Technology Program

Proven technology solutions and other support help camps to:

- Acquire subsidized software to enhance fundraising and alumni outreach efforts
- Gather, clean and maintain constituent and gift data
- Build connections and communicate with constituents
- Efficiently conduct fundraising campaigns

Challenge grants

Our matching challenge grants (*Meet Your Match, Create Your Match and Raise Your Match*) help camps achieve their goals for capital and other improvements. With close to \$40 million already raised, the impact is helping to transform camps.

- \$12 million invested by HGF
- \$27 million raised by camps

Legacy Program for Camps and Day Schools

- Provides expert training, coaching and support for all aspects of fundraising to secure legacy gifts
- Pilot program launched in collaboration with PEJE (Partnership for Excellence in Jewish Education) for 7 camps and 4 day schools in 2008

Annual Conferences focusing on high-impact topics

- Role of Executive Director and Lay Leaders
- Fundraising Fundamentals
- Best Practices in Fundraising, Board Development and Strategic Planning
- Maximizing Technology for Alumni and Donor Research
- Legacy Giving



Current Affiliated Camps

February 2008

Agudath Israel	JCC Maccabi Camp Kingswood	Shalom Institute (Camp JCA Shalom)
Camp Avoda	Camp JORI	Camp Shomria
B'nai B'rith Beber Camp	Camp JRF	Camp Solomon Schechter
B'nai B'rith Camp (Oregon)	Camp Judaea	Camp Stone
Camp B'nai B'rith of Ottawa	Camp Laurelwood	Surprise Lake Camp
B'nai B'rith Perlman Camp	Camp Livingston	Tamarack Camps
Camp Barney Medintz	Camp Morasha	Camp Tawonga
Camp Bauercrest	Camp Moshava (Indian Orchard)	URJ Camp Coleman
Berkshire Hills-Emanuel Camps, Inc.	Camp Moshava in Canada	URJ Camp George
BIMA	Camp Moshava Wild Rose	URJ Goldman Union Camp Institute
Cohen Camps - Camp Pembroke	Camp Mountain Chai	URJ Greene Family Camp
Cohen Camps - Camp Tel Noar	New Jersey "Y" Camps	URJ Camp Harlam
Cohen Camps - Camp Tevya	Pinemere Camp	URJ Henry S. Jacobs Camp
Camp Edward Isaacs	Camp Poyntelle Lewis Village	URJ Camp Kalsman
Habonim Dror Camp Galil	Camp Ramah in the Berkshires	URJ Camp Newman
Habonim Dror Camp Geshet	Camp Ramah in California	URJ Northeast Camp Institute - Eisner Camp and Crane Lake Camp
Habonim Dror Camp Gilboa	Camp Ramah in Canada	Camp Wise
Habonim Dror Camp Miriam	Camp Ramah Darom	Camp Yavneh
Habonim Dror Camp Moshava	Camp Ramah New England	Camp Young Judaea Midwest
Habonim Dror Camp Naaleh	Camp Ramah in the Poconos	Camp Young Judaea Sprout Lake
Habonim Dror Camp Tavor	Camp Ramah in Wisconsin	Camp Young Judaea Tel Yehudah
Herzl Camp	Camp Sabra	Camp Young Judaea - Texas
Steve & Shari Sadek Camp Interlaken JCC	Camp Seneca Lake	
Isabella Freedman Jewish Retreat Center		

"Thanks to the Grinspoon Institute, I look at our camps through a new lens. When I stop in front of a building, I don't see that building today. I see what it will look like in the future. When I talk to a camper, I'm not only seeing that child today. I'm seeing that child in the future. This perspective has changed me personally and will transform our camps."
-Louis Bordman, Executive Director, URJ Northeast Camp Institute (Eisner and Crane Lake)



"I want to personally thank you for the tremendous work of the Grinspoon Institute to raise the bar for the entire field of Jewish camping. In less than four years you have helped transform the field." -Rabbi David Soloff, Director, Camp Ramah in Wisconsin

Staff	Consultants	
Susan Kline, Director	Marcy Balogh	Eric Phelps
David Sharken, Camp Legacy Program & Consultant	Natasha Dresner	Deborah K. Polivy
Kevin Martone, Manager, Technology Program	Royster Hedgepeth	Sara Schley
Adrienne Levine, Grants Associate	Laurie Herrick	Michael Shandler
Rachel Parzivand, Administrative Assistant	Rabbi Mark Kram	Herb Tobin
	Michael Miloff	

Visit www.gijp.org to download an application and apply to the program

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